



Resume for Paul Bottari-Broker, ALC

Personal background: Bottari was born in Elko, Nevada in 1953. He was raised on the family ranch in Lamoille, Nevada, a ranch that has now been in the same family ownership for 103 years.

Education and training: Bottari attended a country school in Lamoille through 2nd grade. When the Lamoille School was closed down the students were bused to Elko twenty miles away. Before high school he was involved in 4H showing sheep and beef. While in High School in Elko he was involved in FFA serving as Secretary and President of the chapter. He was on state winning teams in Soils and Range and Parliamentary Procedure. In 1971 he enrolled in the University of Nevada at Reno's Mac. C. Fleishman College of Agriculture. He Graduated in 1976 with a BS. Degree in Agricultural and Industrial Education. While in college he was active in the Aggie Club serving as President in 1975 and also receiving the Outstanding Aggie Club senior in 1976. He boxed in 1974 for the college and was awarded the Outstanding Freshman Boxer and was runner up in Division Championship at 156 lbs. **He has taken specialized real estate education in order to get a Accredited Land Consultant (ALC) designation and in 2016 was one of two ALC's in the state of Nevada.**

Work Experience: 1976-77 worked for the Browning School District on the Blackfoot Indian Reservation in Browning Montana. Opened new Ag program. In 1977 his old FFA instructor called and offered him the Ag teaching job in Wells, Nevada and he took the job. The new policies in Education of taking discipline out of the classroom didn't fit well with Bottari and he left education for other opportunities. In 1978 he was hired by the Nevada Cattlemen's Association as their Executive Secretary and was responsible for managing the State Association and their activities and organization. In 1983 he left this position to start his own business "Nevada High Country Sales and Service" which included sales of livestock feed, seed, and fertilizer. An Ag Feed and Supply store was part of the

operation and it was called Stockman's Supply and Service. A partner was the Store manager and Bottari did outside sales in the country. At the same time period he started an Outfitting and Guide Service "Nevada High Country Outfitter and Guide Service". While in the outfitting business Bottari served as the Secretary/Treasurer of the Nevada Outfitter and Guide Assn. and was active in getting new State laws in place. In 1984 he finished taking his Real Estate education and obtained his salesman's license. He started sales in Farm and Ranch properties and Land. In 1985 he sold his interest in Stockman Supply and Service to his partner and continued to do Fertilizer sales and direct sales of feed and seed to ranch and farm customers. The feed and seed sales were dropped as the Real Estate business grew but the Fertilizer sales are still ongoing today. In 1985 Bottari joined with Templeton Livestock Market out of California to start Satellite TV Sales of Cattle for Superior Livestock. Bottari was responsible for getting Nevada sales off the ground and he did so for approx. 3 years. Improving the ranchers marketing position in selling cattle was a goal and the Satellite sales made a huge difference. He quit Superior over a differing of opinion on how one sale was handled and has regretted it since. Sometimes he can be a bit bull headed. In 1989 Bottari was divorced from his wife of 14 years and had joint and physical custody of a 1.5 year old son and a 5 year old daughter. He needed to be home more often and in 1990 Bottari decided to get his Broker's license and start his own brokerage and he opened Bottari & Associates Realty in Wells, Nevada. He moved the location three times to its current location where it is well positioned. He has been active in the local Chamber of Commerce and is a past President. In 1992 he married Lori Lockwood and she has been his partner since and is active in the Real Estate business. He sold his outfitting business to use the money to buy the Nevada franchise for the Real Estate Satellite Network. The Satellite Network was worked over DTN dishes and was the predecessor for the Internet and when the Internet came on board it killed the Satellite network.

Real Estate Leadership Activities: Bottari served 5 terms on the Nevada Assn. of Realtor's legislative Committee; he has been the Public Policy Committee Chairman of the Elko County Assn. of Realtor's for the past 20 years; He is a Past President of the Elko County Assn of Realtor's and in 2008 was the Realtor of the

Year for that Association and also received the Nevada Assn. of Realtor's Nevada Distinguished Realtor Award. Just recently in October of 2015 he was given the Bert K. Gurr Presidents Award in recognition of Service, Dedication, Leadership, and Commitment to Professionalism by the Elko Co. Assn. of Realtor's. In 2016 he was given the "Realtor Active in Politics' " award by the Nevada Assn. of Realtors in recognition to his involvement in getting issues that effect Realtor's and their customers addressed. He served as Regional Representative on the National Association of Realtor's Land Use Property Rights and Environment Committee from 2009-11. He came to know Realtor Land Institute members on the Committee during this time and they encouraged him to get active in RLI which he did and wished he'd been active sooner in his Real Estate career as this group was truly his peers. He has been representing RLI on the Land Use Property Rights and Environment Committee for the past 6 years. Bottari is also a member of the RLI Government Affairs Committee.

Other Business and Special Interests: Bottari and his wife have a small irrigated farm where they raise hay mainly for the local horse market and for their small herd of cattle. They also lease 6000 acres of rangeland where they run approx. 150-250 head of outside (Family ranch cattle) during the summer months. They have been developing large parcels for sale for the past twelve years under a partnership and LLC. Bottari was one of the founding members of a 501C charitable organization called "The Society for Preservation of Western Heritage". He has been the President of that organization on and off since its beginning and is now serving as President. The organization is putting together a Western Heritage Museum and Western Heritage Park. Their objectives are to make the public more aware of the settlement of the West and the part that the early day settlers had in settling the West. He points out that when you go through the many different Museums in the Nation's Capitol you can't find any history on the settlement of the West beyond the early day explorers.